



Learn How to Negotiate for a Higher Salary and Help Close the Wage Gap

FREE workshop at Norwich University's Kreitzberg Library

Wednesday, April 20th, 2016, 4:00 p.m. - 6:00 p.m.

American Association of University Women's Start Smart salary negotiation workshops empower women with the skills and confidence to successfully negotiate their salary and benefits packages.

- Learn what the wage gap means to you
- Determine what your salary & benefits should be
- Develop a personal budget to determine your minimum acceptable salary
- Practice salary negotiation skill-building exercises

FREE EVENT, REFRESHMENTS SERVED



Start Smart presenter Lindsey Lathrop-Ryan is a career coach and workforce development consultant. She's spent the last decade developing strong relationships with VT employers to provide opportunities for young people to try on careers and connect to professional mentors. Lindsey is also the Community Engagement Advisor for Change The Story VT, a partnership advancing economic well-being of Vermont women, fueled by the VT Women's Fund, the VT Commission on Women, and VT Works for Women.



Career and Internship Center